

## Message Text

UNCLASSIFIED

PAGE 01 ZAGREB 00811 131000Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 SSO-00 /021 W  
-----072871 131003Z /23  
O R 130901Z SEP 77  
FM AMCONSUL ZAGREB  
TO USDOC WASHDC IMMEDIATE  
INFO SECSTATE WASHDC IMMEDIATE 4716  
AMEMBASSY BELGRADE

UNCLAS ZAGREB 811

STATE FOR EUR/EE FROMOWITZ

E.O. 11652: N/A  
TAGS: BESP YO  
SUBJECT: USHUS ZAGREB FAIR

1. OTP, LARGE IMPORTER DISTRIBUTOR SUPPLYING DEPARTMENT STORES,  
WISHES MAKE PURCHASES ON CONDITION CAN GET EXCHANGE QUOTA FROM  
FAIR. TO DO SO MUST PRESENT PRO FORMA INVOICES BEFORE CLOSE OF  
FAIR. MUST REPEAT MUST HAVE CIF PRICES.

2. WE HAVE TELEXED DIRECTLY TO PROCTOR SILEX. TRIED TO TELEX  
USDOC AND BRIGHT OF AMERICA BUT COULD NOT GET THRU. TWO OTHERS  
HAVE NO TELEX NUMBERS.

3. WOULD APPRECIATE OIM CONTACTING FOLLOWING THREE FIRMS. THEY  
CAN TELEX DIRECTLY TO AMCONGEN ZAGREB, 21-180, OR PASS THRU YOU,  
BUT MUST HAVE INFO IMMEDIATELY.

4. PADCO INC. MINNEAPOLIS, TEL. 612--378-7270, ATTN R. I.  
JANSSEN, PRES. INTERESTED PAINT KITS.

5. GENERAL HOUSEWARES CORP. TERREHAUTE, IND., TEL. 812--234-3739,  
ATTN: DONALD T. DYE, V. PRES. SALES. INTERESTED FOLLOWING:

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ZAGREB 00811 131000Z

MAGNALITE COOKWARE SETS

CAT. NO.	4006	6 PCS	DOL 33.95 LISTED FOB
4000	8	49.65	
4015	10	60.00	
4026	13	81.00	

COUNTRY COLLECTION

5006	6	44.45
5000	8	57.50
5015	10	70.50

6. BRIGHT OF AMERICA, SUMMERVILLE, W. VA., TEL. 304--872-3000,  
ATTN. E. I. MCINTOSH, EXEC. V.P. INTERESTED HOLLY HILL DECORATOR  
PLACEMATS ASSORTMENT 201. APPEARS LISTED FOR EXPORT FOB  
DOLS 3.60 PER DOZEN. NEED CIF PRICE PER DOZEN AND PER SET  
ASSORTMENT 201.

7. IF NOT POSSIBLE GIVE CIF PRICES ON SHIPMENTS OF UNKNOWN SIZE,  
PERHAPS CAN PROVIDE SEVERAL PRICES BASED ON SEVERAL DIFFERENT  
SIZE SHIPMENTS. REALIZE THIS MAY BE DIFFICULT, BUT IF DO NOT HAVE  
CIF PRICES, CAN NOT ASK FOR EXCHANGE. NATURALLY, NO GUARANTY  
THEY WILL GET EXCHANGE, BUT CAN NOT EVEN TRY W/O CIF PRICES.

8. IF NOT POSSIBLE GET THESE PRICES, PLS SEND NEGATIVE REPORT  
ASAP, SO WE DO NOT LOOSE ANY PORTION OF QUOTA WHICH MIGHT BE  
GRANTED.

9. EMPHASIZE URGENT HAVE INFO ASAP, THAT IS, WEDNESDAY AT LATEST,  
SO CAN DO NECESSARY PAPER WORK.

10. FOR FROMOWITZ:

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 ZAGREB 00811 131000Z

ANY ASSISTANCE WITH COMMUNICATIONS YOU CAN GIVE TO ASSURE TIMELY  
REPLY WILL BE APPRECIATED. KAISER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 13-Sep-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977ZAGREB00811  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770331-0331  
**Format:** TEL  
**From:** ZAGREB  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770967/aaaacete.tel  
**Line Count:** 96  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** c7e5e446-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 22-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1285093  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** USHUS ZAGREB FAIR  
**TAGS:** BEXP, YO, US  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/c7e5e446-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009